

PRIVATE  
CELLAR



## How to order

01353 721 999 | [orders@privatecellar.co.uk](mailto:orders@privatecellar.co.uk) | [www.privatecellar.co.uk](http://www.privatecellar.co.uk)

The Private Cellar team is ready to help you with your personal selection so please call us for advice and assistance in choosing from over 150 wines on our list. The wines on our Christmas offer will remain discounted until 31st December 2018 and can be mixed in multiples of 12 bottles with other wines from our Private Cellar Selection.

For pre-Christmas deliveries in mainland England & Wales, please ensure that we have your order before Friday 14th December. \*If your delivery is for further afield in the United Kingdom, please let us have your order before 7th December. Delivery is free for orders of 24 bottles of more to one address within mainland England & Wales. All other deliveries in this area will be charged at £15 including VAT. For deliveries outside mainland England & Wales, please call us for a quotation.

*This offer closes on 31st December 2018. Private Cellar's Terms & Conditions apply. E&OE.*

*To order online, visit [www.privatecellar.co.uk](http://www.privatecellar.co.uk)*





The annual office bunfight normally begins well before this offer appears as we all try to bag the hottest wines for our personal Christmas selection; competition is fierce as there's kudos to be gained for the best-selling wines, the winner earning bragging rights for the next twelve months. This year, however, there was no horse-trading, in-fighting or duplication with any of the ten pairings listed below, testament to the fact that our Master of Wine, Nicola Arcedeckne-Butler MW, has created a **Private Cellar Selection** that really has something for everyone.

Our offer has increased to ten pairs of wine this year, with impressionist and comedian **Rory Bremner** adding celebrity sparkle to our offer. Rory discovered South Africa's Springfontein Estate a few years ago and has been so impressed with their wines that he called in to 67 Pall Mall to meet winemaker and viticulturist / husband and wife team Tariro Masayiti and Hildegard Witbooi when they visited London in May. He had them in stitches with his impressions and we are thrilled to include two of their wines in this offer, along with a very joyful picture of the three of them.

Please let us have your Christmas orders by Friday 14th December for orders within mainland England and Wales and by Friday 7th December for orders outside of this area as we will not be able to guarantee pre-Christmas delivery for orders arriving after these dates. For advice on party wines, food and wine matching, quantities to order and anything else related to wine, please call us on 01353 721 999 – we look forward to hearing from you.





Rory Bremner

Call us on 01353 721 999

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Some years ago we were given a case of expensive Puligny. Mrs B got to it first and loved it (she has great taste, obviously). As we worked (or rather drank) our way through it, it was obvious I was going to have to double my fees or find a cheaper everyday alternative. Tim Atkin (who knows his wines) suggested South African Chenin Blanc. We discovered Springfontein's Terroir Selection and didn't look back. Until we found their even better Wild Yeast Chardonnay, which is delicious and a third of the price of a good Puligny. They tell me that stocks of the Chardonnay are limited so you need to be quick, or you'll be forking out for the French stuff. Don't say I didn't warn you.

			List £ per bottle	Offer £ per bottle	Offer £ per case
Terroir Selection Chenin Blanc Springfontein, Walker Bay, South Africa	2015	6 per case	<del>£16.50</del>	£14.85	£89.10
Wild Yeast Chardonnay Springfontein, Walker Bay, South Africa	2012	6 per case	<del>£17.95</del>	£16.00	£96.00
Mixed Springfontein Case - 6 bottles of each wine		12 per case			£185.10



Andrew Gordon

T: 01353 721 999

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			List £ per bottle	Offer £ per bottle	Offer £ per case
Bourgogne Blanc Clos de la Combe, Domaine Jean Chartron	2015	12 per case	<del>£19.25</del>	£17.30	£207.60
Bourgogne Blanc Cuvée Oligocène Domaine Patrick Javillier	2016	12 per case	<del>£28.00</del>	£25.20	£302.40

Domaine Jean Chartron is an old Domaine (Est. 1859) undergoing a new lease of life under the young and ambitious Jean-Michel Chartron. Located in Puligny Montrachet, this Domaine has simply superb vineyards ranging from Bourgogne Blanc to Le Montrachet. The Clos de la Combe, from the Domaine's younger vines in Puligny, is barrel fermented and rests on the lees for 8 months. It is floral, fresh, medium-bodied with a clean citrus exit. It offers more than a little Puligny at under half the price.

I have followed Javillier's wines for more than 25 years and the Domaine, one of the best in Meursault, is increasingly being run by Patrick's daughter Marion. Their "Oligocène" comes from the Les Pellans vineyard which is on the Puligny side of the village just below the 1er Cru Meursault Les Charmes. Posh territory indeed. The brilliant 2016 is rich, pure, mineral, pear and lemon on the finish and ready for you to enjoy. Described as "terrific" by Burghound.com and the fuller-styled of my two choices, this is a Christmas treat for the family.

Compare Andrew's white Burgundies in a mixed case		12 per case			£255.00
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Nicola Arcedeckne-Butler MW T: 01353 721 999

E: nicola@privatecellar.co.uk

List £ Offer £ Offer £  
per bottle per bottle per case

Lune d'Argent, Clos des Lunes, Bordeaux	2016	6 per case	<del>£19.50</del>	£17.55	£105.30
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My colleagues know that I am obsessive about white Bordeaux and I continue to bang its drum... Peak obsession is probably around Domaine de Chevalier – sublime, expensive but not unattainable – so when owner Olivier Bernard bought Clos des Lunes in Sauternes and released a dry white, it was obvious I would follow. Lune d'Argent has a majority of Sémillon in the blend, part aged in oak, and is rich and succulent yet with delicious notes of lime, honeysuckle and white flowers. Makes me thirsty just writing the note!

Dolcetto d'Alba, Rocche Costamagna, Italy	2017	6 per case	<del>£14.25</del>	£12.80	£76.80
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Little sweet one – not many grapes can lay claim to such an evocative name and then live up to it, but Dolcetto does just that, with a distant hint of the best bits of cherryade, succulent yet lightly soured, spicy, ripe and juicy with light tannins behind; this is one of my go-to wines as it is delicious on its own yet partners beautifully with so many different foods, particularly meats with a high fat content like duck or goose. Yum!

A mixed case of Nicola's choice - six bottles of each wine	12 per case	£182.10
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Laura Taylor

T: 01353 977 997

E: laura@privatecellar.co.uk

List £ Offer £ Offer £  
per bottle per bottle per case

Pouilly Fumé Domaine Thibault	bottles	2017	12 per case	<del>£18.95</del>	£16.95	£203.40
André Dezat et Fils	magnums	2016	3 per case	<del>£39.50</del>	£35.55	£106.65

There's something fabulously festive and theatrical about serving wine in big formats and you can't go wrong with Dezat's Pouilly Fumé in gorgeous magnums. Dry and crisp with a mineral flintiness on the finish, this 100% Sauvignon Blanc is the perfect wine to keep everyone entertained over Christmas – it's refreshing on its own but has the weight of fruit to make it even better with food.

Coteaux Bourguignons, Domaine Truchetet	2016	12 per case	<del>£15.50</del>	£13.95	£167.40
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This is an absolute cracker! Ordinarily, Coteaux Bourguignons would have some Pinot Noir in the blend but as the Truchetets' Pinot vines were hit by frost in 2016, they produced this deliciously juicy, satisfying and edible wine from 100% Gamay grown on 40 year old vines. Delicious drinking at a really good price from a family domaine to watch.

A mixed case of Laura's choice - six 75cl bottles of each wine	12 per case	£185.40
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James Naylor

T: 01353 721 993

E: james@privatecellar.co.uk

List £	Offer £	Offer £
per bottle	per bottle	per case

Saint Romain, Domaine Matrot	2014	12 per case	<del>£25.25</del>	£22.70	£272.40
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I've gone for two traditional wines this year. For a typical, well-made white Burgundy, the St Romain really hits the spot; it's a big step up from Matrot's Bourgogne Blanc but significantly cheaper than their Meursault. St Romain is only 6 kilometres from Meursault and the Matrot vines are an impressive 50 years old, producing a very elegant, deliciously fresh wine, perfect as an apéritif, with smoked salmon or with white meats such as turkey. This may well help you relax into the festive season!

Château Picque Caillou, Pessac-Léognan	bottles	2015	12 per case	<del>£24.50</del>	£22.00	£264.00
	magnums		6 per case	<del>£55.00</del>	£49.50	£297.00

We were lucky enough to taste a range of different vintages of Picque Caillou here at the office with owner, Paulin Calvet, a few months ago and were reminded how good and well-priced his wines are. This 2015 is particularly impressive. From a great vintage, it is youthful, rich and creamy and will go beautifully with meats, roasted vegetables and stews. Perfect to drink now, or hold a few cases for drinking over the next couple of years - or even to present as gifts.

A mixed case of James' choice - six 75cl bottles of each wine	12 per case	£268.20
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Amanda Skinner

T: 01353 721 608

E: amanda@privatecellar.co.uk

List £	Offer £	Offer £
per bottle	per bottle	per case

Hautes Côtes de Beaune Blanc, Domaine Chevrot	2016	12 per case	<del>£24.00</del>	£21.60	£259.20
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Domaine Chevrot is a classic Burgundian family affair, with everyone playing a role in the business and Pablo and Vincent leading the work in the vineyard and winery. With fruit coming from the hills above Maranges, just beyond St Aubin, they have made a wine which has Côte d'Or finesse and allure, a lovely intensity of orchard fruit flavours and a vein of lively, citrus acidity. Absolutely delicious wine and not to be missed!

Nebbiolo Langhe Roccardo DOC, Rocche Costamagna, Italy	2016	6 per case	<del>£17.40</del>	£15.65	£93.90
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Since my first visit in the 1990s, Piedmont, its wines and people have held a very special place in my heart and for over a decade I have been recommending the brilliant wines of Alessandro Locatelli. This wine is no exception – generous, spicy black fruit, silky on the palate but a hint of the earthiness that makes Nebbiolo so appealing and a long finish. The perfect accompaniment to Norfolk's bountiful supply of game.

A mixed case of Amanda's choice - six bottles of each wine	12 per case	£223.50
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Camilla Shepherd

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List £      Offer £      Offer £  
per bottle   per bottle   per case

Valserrano Rioja Blanco, Bodegas de la Marquesa, Spain	2017	12 per case	<del>£14.95</del>	£13.45	£161.40
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I am going all Spanish this year in support of our Tour of the Terroirs in Northern Spain next June and these are two of the producers we will be visiting. White Rioja is making something of a comeback, thanks to the new wave of talented winemakers in the region. This wine is no exception, fresh, lemony and quite moreish; it was our stand out wine when Nicola and I went on a tapas tour in Logroño last month (although it might also have something to do with the fact that Pablo de Simón, of Bodegas de la Marquesa, was also our tour guide).

Massuria, Bodegas Mas Asturias, Bierzo, Spain	2014	6 per case	<del>£23.00</del>	£20.70	£124.20
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José Mas learnt his trade with the Moueix family in Bordeaux and his handling of the indigenous Mencía grape in this wine shows all the hallmarks of their philosophy of making powerful, yet elegant wines. Delicately floral, yet backed up with powerful black fruits, this is definitely a wine that you should surprise your guests with at Christmas.

A mixed case of Camilla's choice - six bottles of each wine		12 per case			£204.90
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Charlie Stanley-Evans

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List £      Offer £      Offer £  
per bottle   per bottle   per case

Viré Clessé, Meurgey-Croses	2016	12 per case	<del>£18.50</del>	£16.65	£199.80
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So rare to find a white burgundy that delivers so much punch for your pound, honeyed peach yet pristinely pure and revivingly fresh. The quality and popularity of this wine are such that one has to imagine prices will rise soon, but for now let's enjoy it in enthusiastic abundance.

Château Tour Cordouan, Médoc	bottles	2012	12 per case	<del>£18.50</del>	£16.65	£199.80
	magnums		6 per case	<del>£35.00</del>	£31.50	£189.00

My goodness this is a belter, and everything that classic claret should be. Elegant, fresh fruited and so charming that a bottle won't be enough – so it's fortunate that we have magnums too.

A mixed case of Charlie's choice - six 75cl bottles of each wine		12 per case			£199.80
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Peter McCalmont

T: 01353 721 999

E: peter@privatecellar.co.uk

List £	Offer £	Offer £
per bottle	per bottle	per case

Aristea Chardonnay, Stellenbosch South Africa	bottles magnums	2017	6 per case 3 per case	<del>£26.95</del> <del>£53.90</del>	£24.30 £48.60	£145.80 £145.80
Aristea Cabernet Sauvignon, Stellenbosch South Africa	bottles magnums	2016	6 per case 3 per case	<del>£29.95</del> <del>£60.00</del>	£26.95 £54.00	£161.70 £162.00

As it is Christmas and hoping not too many thirsty relatives are lurking (!) I have gone for two wines from the Aristeia range from Stellenbosch. Having met the great man, Martin Krajewski and his wonderful family, it was an easy choice if a little extravagant.

For the White: Aristeia Chardonnay. A fabulous rich, lemony and racy wine, yet vibrantly fresh. Perfect for the turkey.

For the Red: Aristeia Cabernet Sauvignon. Already the talk of Newmarket, as the Magnums make superb presents. This was to have been a Bordeaux blend, but the Cabernet was so good it was allowed to stand on its own. Rich and supple, with soft red and black fruits, it will just continue to improve.

A mixed case of Peter's choice - six 75cl bottles of each wine	12 per case	£307.50
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David McLaren

T: 01353 721 999

E: finewine@privatecellar.co.uk

List £	Offer £	Offer £
per bottle	per bottle	per case

Private Cellar's mission is always to discover new treasures and bring them to you. Here are two superb examples of just that.

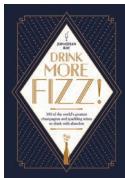
Champagne Brut Réserve, Henri Chauvet	bottles magnums	NV	6 per case 3 per case	<del>£30.00</del> <del>£60.00</del>	£27.00 £54.00	£162.00 £162.00
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An insider's fizz if ever there was one and a screaming bargain to boot. Elegant, good brioche on the nose, lighter in style with great finesse. Decent bottle age so good depth too. The secret is an unusually generous 50% Chardonnay (with the other 50% entirely Pinot Noir). If you prefer your champagne to be a touch more robust, their Blanc de Noirs is equally high in quality. A perfectionist small family producer now in their 4th generation.

Bodegas Pinuaga Colección Tierra de la Castilla, Spain	bottles magnums	2014	12 per case 6 per case	<del>£16.95</del> <del>£38.00</del>	£15.25 £34.20	£183.00 £205.20
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Esther Pinuaga's wonderful organic wines are a great PC discovery. The Cencibel grapes (a clone of Tempranillo) are harvested at night to keep the wines fresh yet with great intensity of fruit and a beguiling minerality. Terrific with game, but excellent with all winter comfort food. And of course, tapas. To judge from my family's enthusiasm for her wines, addictive too. A fascinating complement to and change from Rioja and Ribera, these wines punch way above their weight.

A mixed case of David's choice - six 75cl bottles of each wine	12 per case	£253.50
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*“My only regret is that I have not drunk more Champagne in my life”  
John Maynard Keynes*



Jonathan Ray, Drinks Editor of The Spectator and The Field, selected not one but three Private Cellar favourite wines to feature in his book *Drink More Fizz!* and we're delighted to offer them here for Christmas drinking. Featuring 100 of the world's greatest sparkling wines, the book is packed with fizzy facts and has a great Champagne cocktail section at the end with ten delicious recipes to choose from, so while you're adding bubbles to your basket, don't forget to include some copies of the book, which will keep every fizz fanatic happy this Christmas.

*“I absolutely love these three fizzes and wouldn't have included them in my favourite one hundred champagnes and sparkling wines to drink with abandon if I didn't. I drink buckets of them at home and encourage you to do so too. After all, it's vital for our well-being to drink more fizz!” - Jonathan Ray.*

				List £ per bottle	Offer £ per bottle	Offer £ per case
Réserve de Sours Sparkling Rosé, Bordeaux	NV	bottles	6 per case	£16.65	£14.95	£89.70
		magnums	3 per case	£34.00	£30.75	£92.25

*“It's made in the traditional method, spends 16 months on the lees before disgorgement and has style in abundance... It's a first-rate fizz, to be sure - ridiculously cheerful and approachable and as good as many a twice-the-price champagne.”*

Crémant de Bourgogne P100 Brut Blanc de Noir Simonnet Febvre NV	NV		12 per case	£18.85	£17.00	£204.00
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*I can't praise [Jean-Philippe Archambaud's] Brut P100 Blanc de Noir enough. Made from 100 per cent Pinot Noir, it's dry but rich, creamy toasty and biscuity too, touched with a hint of citrus. It's absurdly tasty and a copper-bottomed bargain. I've had champagnes three times the price that I liked three times less.”*

Champagne Henri Chauvet, Brut Blanc de Noirs	NV		6 per case	£28.50	£25.75	£154.50
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*“A cracking wine that proves just how good a grower's champagne can be and just how well-priced they are when compared to the big houses. Made from 90% Pinot Noir and 10% Pinot Meunier, it's crisp, clean and fresh. There's also a nice touch of toasty biscuit in there, too, and a very fine mousse. It's grower's champagne at its best.”*

Drink More Fizz! by Jonathan Ray		hardcover book				£14.99 each
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Jonathan Ray - drinks editor of the Spectator - tells you everything you need to know in order to pick the perfect bottle of bubbles every time. We are proud to have the three Private Cellar wines above included in the book, which also has tips on the right type of glass to use, a glossary of wine terms, and recipes for champagne cocktails.

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[www.privatecellar.co.uk](http://www.privatecellar.co.uk)

or call us on  
01353 721 999

*continued...*

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*Order online at [www.privatecellar.co.uk](http://www.privatecellar.co.uk) or call us on 01353 721 999*

## *Looking for something really special?*

### **TRY OUR FINE WINE LIST FOR THAT EXTRA SPECIAL CHRISTMAS GIFT**

The Private Cellar Fine Wine List is a well-established feature in our overall offering. You can view the regularly updated list on-line at [www.privatecellar.co.uk](http://www.privatecellar.co.uk) or ask us to e-mail it to you every month.

### **SOURCING AND PROVENANCE:**

With our combined history in the fine wine arena, working for the top UK merchants, we have had the privilege of helping many hundreds of wine lovers to build their collections. As customers' drinking tastes and habits change, they often find themselves with surplus wine or wanting to create a different balance of styles and our Fine Wine List provides the ideal vehicle for marketing and selling this stock. In most instances, having sold the wines in the first place and knowing the exact whereabouts and the conditions of their storage in the intervening years, we can offer a cast-iron guarantee of provenance. If we sell on behalf of customers who have taken delivery of their wines, one of us will have personally inspected their cellar, so you can rest assured that if such a cellar is perfect for wine storage but rather damp, affecting the labels cosmetically, we'll know that and we'll give you that information on the list. We always ask our customers for the source of the wine if we haven't sold it to them in the first place and we never mix bottles from different sources to make up cases. We are always happy to answer specific questions about any of the wines we list and to provide photographs, which we routinely do, of older wines.

### **WHAT'S ON THE LIST?**

One customer's idea of Fine Wine is another person's everyday wine so our list comprises a wide range of prices and styles, with the aim of there being something for everyone. Usually dominated by Red Bordeaux and Burgundy, there is still a representation from all regions of the wine producing world and we include "Bin Ends" in the form of small quantities of older vintages from the Private Cellar annual selections as well, which offer excellent value for money. We also regularly receive offers of special parcels from myriad Châteaux, Domaines and Wineries and those parcels will often be marketed through the Fine Wine List.

### **PRICING:**

This list is still requested most often and used as a source by the international trade but the price to them is the same to you, reflecting the market/trade price.

### **TRY US OUT!**

If you have wine to sell and would like to take advantage of our advice and help in re-balancing your collection please give us a call. We give you a step by step guide to the process on our website in the Fine Wine List section.

Visit [www.privatecellar.co.uk](http://www.privatecellar.co.uk) for more details.





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